

SALA'S CAMP

KENYA: Maasai Mara | www.thesafaricollection.com



2018 Rates

Valid from 16 December 2017 to 15 December 2018

All rates are quoted in US Dollars and subject to change without prior notice.

Where indicated with //, rates are commissionable. Please enquire for your contracted nett rates.

SALA'S CAMP		THE SEASON	SAVINGS SEASON
Closed 03 April – 01 June & 13 – 30 November		16 December'17 – 05 January 01 June – 30 September	06 January – 31 May 01 October - 15 December
Forest Luxury Tent x 3			
Forest Honeymoon Tent x 1	Per adult sharing	US\$ 1 250 //	US\$ 800 //
Keekorok Honeymoon Tent x 1			
	Per child 3 - 15 years sharing in their own bed	US\$ 875 //	US\$ 560 //
	3 rd person (3 – 11 years) in an extra bed	US\$ 500* //	US\$ 350* //
	Single occupancy	US\$ 2 000 //	US\$ 1 300 //
Forest Family Tent x 1	Min Tent Rate	US\$ 4 000 //	US\$ 3 100 //
	3 rd child 3 - 15 years in an extra bed	US\$ 400** //	US\$ 400** //
	3 rd adult sharing (per person rate)	US\$ 1 100** //	US\$ 1 000** //
	4 adults sharing (per tent rate)	US\$ 4 800** //	US\$ 3 800** //
Keekorok Family Tent x 1	Min Tent Rate	US\$ 4 500 //	US\$ 3 600 //
	3 rd child 3 – 15 years in an extra bed	US\$ 550** //	US\$ 350** //
	3 rd adult sharing (per person rate)	US\$ 1 250** //	US\$ 1 050** //
	4 adults sharing (per tent rate)	US\$ 5 500** //	US\$ 4 200** //
Maasai Mara Park Fee & Rhino Conservation Fee		US\$ 115 per adult & US\$ 65 per child	

* *Luxury and Honeymoon Tents can all accommodate one child up to 11 years as a 3rd person on an extra bed.*

** *The Family Tent rates are based on 2 adults & 2 children up to 15 years sharing and can accommodate a 3rd child up to 15 years on an extra bed. Additional adults will be charged the adult sharing rate.*

RATES INCLUDE:

- Airstrip transfers.
- All meals, house wines, house soft drinks, house beers, house spirits, bush meals, and sundowners.
- Game drives, bush volley ball, nature walks, children's activities and other camp activities.
- Laundry.

RATES EXCLUDE:

- Road transfers.
- Park & conservation fees.
- Champagne, premium spirits and wines, spa treatments, hot air balloon trips.
- Personal effects, gratuities, and insurance.

CLASSIC PORTFOLIO

private * unique * committed

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TENT DESCRIPTIONS:

All tents have en-suite bathrooms with bath, flushing loo and plumbed-in shower as well as a private pool. The tents will either have a double or twin beds and can easily accommodate an extra bed.

- Keekorok Honeymoon Tent (tent 1), Forest Luxury Tents (tents 4, 5 & 6) and Forest Honeymoon Tent (tent 7) can accommodate 2 adults and 1 child up to 11 years in an extra bed.
- Keekorok Family Tent (tent 2 a & b) and Forest Family Tent (tent 3) can each accommodate 4 adults and a child up to 15 years in an extra bed (*Rates are based on 2 adults and 2 children*).

Special offers:

(Not combinable with any other special offer or discounted rates)

COMBINED STAY OFFERS (<i>discounts do not apply at Giraffe Manor</i>)		The Season	or	Savings Season	
Combine 4 Nights	at Sala's Camp, Sasaab, and/or Solio Lodge, and get	25%		30%	discount
Combine 7 Nights	at Sala's Camp, Sasaab, Solio Lodge, and/or Giraffe Manor, and get	30%		35%	discount
Combine 10 Nights	at Sala's Camp, Sasaab, Solio Lodge, and/or Giraffe Manor, and get	35%		40%	discount

THE SEASON: 16 Dec'17 – 05 Jan'18 & 01 Jun – 30 Sep | SAVINGS SEASON: 06 Jan – 31 May & 01 Oct – 15 Dec

ADDITIONAL RATES

Guide Room – per person per night, exclusive of park & conservation fees	US\$ 130
Driver Room including meals in staff camp – per person per night, exclusive of park & conservation fees	US\$ 25
Exclusive use of Vehicle – per vehicle, per day	US\$ 406
Road transfers between the Mara reserve camps – estimated rate per vehicle	US\$ 210
Christmas Supplement - per person per night (23 December 2017 – 01 January 2018)	US\$ 60
Afternoon departure* (includes morning activities, lunch and afternoon transfer)	*50% of accommodation rate

*Only available during Saving Season (06 January – 31 May & 01 October – 15 December 2018)

CHILDREN:

- Children of all ages are welcome at Sala's Camp. Children are ages 3 – 15 years inclusive. 16 years and over is an adult. 2 years and under is an infant. Infants stay free of charge. We recommend that families book the Family Tents.
- The child rate is based upon the following instances:
 - Two children sharing a room (rate applies to each child)
 - A child sharing with one adult
- The child sharing an extra bed rate is based upon the following instances:
 - A child (or children if more than one extra bed is needed, aged 3 – 11 years inclusive) sharing a room with two others (whether it be adults or children) on an extra bed. This is a third person rate.

CHECK IN:	CHECK OUT:
N/A	10:00

*Guests need to be out of their tents by 10:00, if departing in the afternoon there is an afternoon checkout fee.



TERMS AND CONDITIONS:

- Provisional bookings will be held for a maximum of ten days unless an extension has been approved in writing.
- Bookings are only confirmed once the 30% deposit of the total reservation amount is received and The Safari Collection has stamped the booking voucher. By sending a booking voucher you are entering into a contract with The Safari Collection and are bound by the terms and conditions.
- The Safari Collection must receive full payment by no later than 45 days before travel, failing which The Safari Collection is entitled to release the rooms.
- Insurance should be arranged when the initial deposit is paid and details provided. If a client does not have full travel and medical insurance The Safari Collection is entitled to cancel the booking and cancellation fees will apply accordingly.

CANCELLATIONS:

- Cancellations are only accepted if confirmed in writing by The Safari Collection. Conditions of cancellation are as follows:
 - More than 120 days before arrival, the 30% deposit is refunded, net of bank charges.
 - Between 120 and 46 days prior to arrival, the 30% deposit is forfeited.
 - Between 45 days and 30 days, 50% of the full value is forfeited.
 - Less than 30 days, and no shows, 95% is forfeited.
- No refund will be given for guests who fail to join a tour or leave before its completion.

RESERVATIONS CONTACT:

EMAIL: info@thesafaricollection.com
TELEPHONE: +254 73 191 4732 or + 254 72 567 5830
OFFICE HOURS: 8:00am to 5:00pm Monday to Friday and 8:00am to 1:00pm on Saturday, based in Nairobi.