

2020/2021

Recommended Selling Rates

UPDATED & ADJUSTED RATES: Valid from 12 November 2020 to 10 January 2022
All rates are quoted in ZAR and subject to change without prior notice.
Please enquire for your contracted nett rates.

<i>COVID-19 update:</i> Open all year and welcoming guests!	WARM 12 Nov – 19 Dec'20	HOT 20 Dec'20 – 30 April'21	COOL 01 May – 30 Sep'21	WARM 01 Oct – 19 Dec'21	FESTIVE 20 Dec'21 – 10 Jan'22
ROOMS					
Petite Room	R 4 500	R 6 000	R 4 500	R 6 000	R 7 000
Courtyard Room	R 5 500	R 7 500	R 5 500	R 7 500	R 8 500
Garden Room	R 6 500	R 8 500	R 6 500	R 8 500	R 9 500
Garden Suite	-	R 9 500	R 7 500	R 9 500	R 11 500
VILLAS – 2 night minimum stay					
Galerie	R 13 000	R 17 000	R 13 000	R 17 000	R 19 000
Manoir	R 15 500	R 20 500	R 15 500	R 20 500	R 23 000
Grange	R 18 500	R 24 500	R 18 500	R 24 500	R 27 500
Domain	R 23 000	R 30 500	R 23 000	R 30 500	R 35 500
Lodge	-	-	R 34 500	R 45 500	R 52 000
Extra child's bed	R 550	R 550	R 550	R 550	R 750
<i>Optional COMMUNITY FEE</i> Per Person Per Night	R 25	R 25	R 25	R 25	R 25

ROOMS:

- Rate for double occupancy, no single rate available

VILLAS:

- Galerie – Two equal rooms. Rate for 4 adults (no extra child's bed available)
- Manoir – Two rooms (Garden Suite and second Petite Room). Rate for 4 adults (annex area, 2 extra child beds available)
- Grange – Three rooms (2 Garden Rooms and third Courtyard Room). Rate for 6 adults (loft area, 4 child beds available)
- Domain – Four rooms (1 Garden Suite, 2 Courtyard Rooms, 1 Petite Room). Rate for 8 adults (1 child's bed available)
- Lodge – Five rooms (2 Garden Rooms, 1 Courtyard Room, 2 Petite Room). Rate for 10 adults (no child's bed available)

ALL RATES INCLUDE:

- Per room or villa accommodation at La Clé des Montagnes.
- Daily breakfast, concierge services and Wi-Fi.
- Facilities: libraries, pools, tennis court and bicycles (subject to availability) and vineyards to explore.

ALL RATES EXCLUDE:

- Transfers, lunches, dinners, additional drinks not in-room on arrival, items of a personal nature, laundry and dry-cleaning.
- Optional COMMUNITY FEE: R25 will be charged per person per night which is split between The Kuasa Project and the Franschhoek Hospitality Academy & Learning Centre. For every R25 that guests contribute, La Clé des Montagnes match with another R25

CHILDREN:

- Children of all ages are welcome for villa bookings. Children from the age of 12 years are welcome on a per room basis.
- Cots are available for ages 0 – 2 years at no additional charge.
- Children under 12 years can be accommodated in selected villas on roll-away beds. Child's bed rate applies.
- All villas have unfenced pools
- Enquire for childminding, activities, and best family-stay room configurations at La Clé des Montagnes.



Special offers:

New LA CLÉ COCOON Save 35% when staying 14 nights or more (applies to new bookings only and villa stays)	VALID: All year
STAY LONGER Save 25% when staying 5 nights or more.	VALID: 11 Jan – 19 December
HONEYMOON FRANSCHHOEK Stay 3 nights and only pay for 2 when honeymooning at La Clé. Offer includes romantic turndown and a bottle of bubbles on arrival. Available within one year of marriage and proof of marriage may be requested.	New VALID: 11 Jan – 19 December
BRIDGE THE G.A.P. Combine 3 nights at Kwandwe Private Game Reserve with 3 nights at La Clé des Montagnes in one of the exclusive-use private villas and receive a complimentary full day adventure in the Winelands valued at R10 000.	VALID: All Year

CHECK IN:	CHECK OUT:
15:00	10:00

TERMS AND CONDITIONS:

- For all new bookings made for travel before 14 December 2022, a Commitment Fee will be implemented.
- A 20% fully-refundable commitment fee is required within 14 days of confirmation. For bookings made during the Festive Season (20 December to 10 January), this commitment fee becomes non-refundable.
- Balance of payment is due 45 days prior to the arrival date. For reservations made 45 days or fewer prior to arrival, full payment is due immediately.
- Refundable Commitment Fees and final payments are held in a separate call account until the guest arrives on property.
- Bookings held without a Commitment Fee will be considered provisional. In the case of a booking competing for the same dates, or any overlap of dates, the agent/client will have 48 hours to pay the commitment fee. In this case, due to the demand on dates and limited inventory, the commitment fee will immediately become non-refundable at any time of the year.
- All amounts paid should reflect the full invoice amount with no deduction of bank or credit card fees. In turn, amounts refunded by the property will be in full without banking/transaction fees.
- Rates are quoted in South African Rand (ZAR) and include VAT. Both rates and terms and conditions will be reviewed on a quarterly basis and La Clé des Montagnes reserves the right to change them without prior notice.

CANCELLATIONS:

- Full refund of commitment fee if cancelled between confirmation and 46 days prior to arrival (irrespective of demand on dates).
- No refund of commitment fee that was converted from provisional to confirmed based on demand.
- Bookings that cancel will be liable for the cancellation fees pre arrival date: 45-30 days = 50% | 29 days or less = 100%.
- All travellers are advised to take out fully comprehensive travel insurance with CFAR (Cancel For Any Reason). This insurance must be able to fully cover cancellation of travel less than 45 days prior to arrival.
- At the discretion of management, bookings that paid a Commitment Fee upfront and need to cancel at 45 days or less prior to arrival due to a COVID related travel restriction, will be able to postpone for up to 12 months in advance. COVID related issue - further lockdown, no flights, guest not allowed to board a flight, guest falls ill with COVID and unable to travel.
- The cancellation policy also applies to confirmed bookings that reduce their length of stay. The above cancellation fees will apply on the released night/s.
- Cancellation must be received in writing.

RESERVATIONS CONTACT:

EMAIL: reservations@lacle.co.za
 TELEPHONE: +27 21 876 4833 (Emergency: +27 63 007 9266)
 OFFICE HOURS: Monday to Friday, 8am – 5pm. Based in Franschhoek.