

# LA CLÉ DES MONTAGNES

SOUTH AFRICA: Franschhoek | www.lacle.co.za



## 2021 Recommended Selling Rates

Valid from 01 April 2021 to 31 March 2022

All rates are quoted in ZAR and subject to change without prior notice.

Where indicated with //, rates are commissionable. Please enquire for your contracted nett rates.

LA CLÉ DES MONTAGNES	WARM	COOL	FESTIVE SEASON	HOT
Open all year. Rates are per room/suite per night unless otherwise noted.	01 - 30 Apr 01 Oct - 19 Dec	01 May - 30 Sep	20 Dec - 10 Jan'22 Min 2 nights	11 Jan - 31 Mar '22 Min 2 nights

LA CLÉ VILLAGE					
Manoir	Petite Room (1)	R 5 280 //	R 4 510 //	R 7 020 //	R 6 110 //
	Garden Suite (1)	R 8 510 //	R 7 670 //	R 11 470 //	R 9 980 //
	Exclusive use (min 2 nights)				
Grange	Courtyard Room (1)	R 6 700 //	R 5 800 //	R 9 150 //	R 7 950 //
	Garden Room (2)	R 7 770 //	R 6 880 //	R 10 630 //	R 9 240 //
	Exclusive use (min 2 nights)	R 28 250 //	R 24 500 //	R 39 000 //	R 33 950 //
Colonial	Petite Room (1)	R 5 280 //	R 4 510 //	R 7 020 //	R 6 110 //
	Courtyard Room (2)	R 6 700 //	R 5 800 //	R 9 150 //	R 7 950 //
	Garden Suite (1)	R 8 510 //	R 7 670 //	R 11 470 //	R 9 980 //
	Exclusive use (min 2 nights)	R 35 200 //	R 30 400 //	R 48 300 //	R 42 000 //
Galerie	2-bedroom villa (min 2 nights)	R 20 300 //	R 17 200 //	R 27 800 //	R 24 150 //
Child's bed	Roll-away bed	R 550	R 550	R 550	R 550

LA CLÉ LODGE					
Lodge	Petite Room (2)	R 5 280 //	R 4 510 //	R 7 020 //	R 6 110 //
	Courtyard Room (1)	R 6 700 //	R 5 800 //	R 9 150 //	R 7 950 //
	Garden Room (2)	R 7 700 //	R 6 880 //	R 10 630 //	R 9 240 //
	Exclusive use (min 2 nights)	R 49 050 //	R 42 100 //	R 65 950 //	R 57 400 //

### COMMUNITY FEE: La Clé des Montagnes will match every guest contribution

Per room per night (sum of rooms if booked on an exclusive use basis)	R 50	R 50	R 50	R 50
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### ROOM & SUITE RATES INCLUDE:

- Per room/suite accommodation at La Clé des Montagnes.
- Welcome drinks and snack basket, daily breakfast in the central area, concierge services and Wi-Fi.
- Facilities: libraries, pools, tennis court and bicycles (subject to availability), dining rooms, lounges, helipad and vineyard to explore.

### ALL RATES EXCLUDE:

- Transfers, lunch, dinner, additional drinks not in-room on arrival, items of a personal nature, laundry and dry-cleaning.

CHECK IN:	CHECK OUT:
14:00	11:00



## Special offer:

UNLOCK LA CLÉ – Save 20% when staying 2 nights or more.	VALID: 01 April – 19 December
STAY LONGER – Save 25% when staying 5 nights or more.	VALID: 01 April – 19 December
HONEYMOON FRANSCHHOEK Stay 3 nights and only pay for 2 when honeymooning at La Clé. Offer includes romantic turndown and a bottle of bubbles on arrival.	VALID: 01 April – 19 December
BRIDGE THE G.A.P. Stay 3 nights at Kwandwe Private Game Reserve with 3 nights at La Clé des Montagnes in a private villa (Grange, Colonial or La Clé Lodge) and receive a complimentary full day adventure in the Winelands valued at R10 000.	VALID: All Year

### GALERIE & EXCLUSIVE-USE VILLA RATES INCLUDE:

Exclusive-use rate applies for exclusive-use bookings at Colonial, Grange and Lodge for the below services. When booked as the sum of the rooms, the below exclusive-use inclusions do not apply:

- Exclusive use of a villa with a private garden, terrace and swimming pool.
- Full, private service of a host and dedicated housekeeper (laundry, housekeeping, service and turndown).
- House drinks: wine, spirits, mixers, soft drinks, bottled water, tea and coffee.
- Breakfast of your choice prepared in your villa's kitchen at your convenience.
- Transfers in the Franschhoek valley within a 5km radius, telephone calls and above suite/room inclusions.

### ADDITIONAL SERVICES: (rates will be provided on request, please enquire)

- Traditional South African Braai or 'barbeque' (available each day of the week for exclusive-use bookings and Galerie).
- Shared Table dinners (shared dining; Monday – Saturday at La Clé Lodge or Village; please enquire for details and availability).
- Curated picnics and platters (available daily).
- Transfers between La Clé des Montagnes and: Cape Town; the airport; excursions; day trips etc.
- Full concierge service to make your stay more enjoyable.

### VILLAGE & LODGE LOCATIONS:

- LA CLÉ VILLAGE: Galerie | 2 x Garden Suites | 2 x Garden Rooms | 3 x Courtyard Rooms | 2 x Petite Rooms
- LA CLÉ LODGE: 2 x Garden Rooms | 1 x Courtyard Room | 2 x Petite Rooms

### ROOM & SUITE DESCRIPTIONS:

- PETITE ROOMS (4)  
Tucked away for a secluded and private stay at La Clé Lodge (2) and La Clé Village (2) at Manoir and Colonial, with en-suite bathrooms (1 additional child can be accommodated in the Petite Room of Manoir – La Clé Village).
- COURTYARD ROOMS (4)  
Discover the Courtyard Rooms at La Clé Village (3) at Grange and Colonial, and La Clé Lodge (1), with their terraces and courtyards to enjoy as well as large en-suite bathrooms.
- GARDEN ROOMS (4)  
The spacious en-suite rooms found at La Clé Lodge (2) and La Clé Village (2) at Grange offer direct access to the gardens with landscape views (1 additional child can be accommodated per Garden Room at Grange – La Clé Village).
- GARDEN SUITES (2)  
1 Suite is located at Manoir and offers large interiors with comfortable king-sized beds and direct access to the gardens and courtyards. The second suite is at Colonial and has amazing views (can accommodate 1 extra child at both suites).
- GALERIE (Private, fully serviced 2-bedroom villa)  
A contemporary space where colour blocks and minimalist interiors create an expressive energy. With 2 en-suite bedrooms (king-sized beds – 1 room can be twinned), expansive living space, open plan kitchen and private garden, Galerie is the perfect escape for 2 – 4 guests. Minimum 2-night stay.



## CHILDREN:

- Children of all ages are welcome at La Clé Village. Children from the age of 12 years are welcome at La Clé Lodge, unless booked exclusively.
- Cots are available for ages 0 – 2 years at La Clé Village at no additional charge.
- Children under 12 years can be accommodated in selected rooms on roll-away beds. Child's bed rate applies.
- Galerie, a 2-bedroom villa, is an ideal family destination for up to 4 guests with a private garden, terrace and pool (cover available)
- Enquire for childminding, activities, and best family-stay room configurations at La Clé des Montagnes.

## COMMUNITY FEE:

- An optional R50 will be charged per room per night (sum of rooms if booked on an exclusive-use basis) which will be split between The Kuasa Project and the Franschhoek Hospitality Academy & Learning Centre. For every R50 that guests contribute, La Clé des Montagnes will match it with another R50 for the same project.

## TERMS AND CONDITIONS:

- For all new bookings made for travel before 14 December 2022, a Commitment Fee will be implemented.
- A 20% fully-refundable commitment fee is required within 14 days of confirmation. For bookings made during the Festive Season (20 December to 10 January), this commitment fee becomes non-refundable.
- Balance of payment is due 45 days prior to the arrival date. For reservations made 45 days or fewer prior to arrival, full payment is due immediately.
- Refundable Commitment Fees and final payments are held in a separate call account until the guest arrives on property.
- Bookings held without a Commitment Fee will be considered provisional. In the case of a booking competing for the same dates, or any overlap of dates, the agent/client will have 48 hours to pay the commitment fee. In this case, due to the demand on dates and limited inventory, the commitment fee will immediately become non-refundable at any time of the year.
- All amounts paid should reflect the full invoice amount with no deduction of bank or credit card fees. In turn, amounts refunded by the property will be in full without banking/transaction fees.
- Rates are quoted in South African Rand (ZAR) and include VAT. Both rates and terms and conditions will be reviewed on a quarterly basis and La Clé des Montagnes reserves the right to change them without prior notice.

## CANCELLATIONS:

- Full refund of commitment fee if cancelled between confirmation and 46 days prior to arrival (irrespective of demand on dates).
- No refund of commitment fee that was converted from provisional to confirmed based on demand.
- Bookings that cancel will be liable for the cancellation fees pre arrival date: 45-30 days = 50% | 29 days or less = 100%.
- All travellers are advised to take out fully comprehensive travel insurance with CFAR (Cancel For Any Reason). This insurance must be able to fully cover cancellation of travel less than 45 days prior to arrival.
- At the discretion of management, bookings that paid a Commitment Fee upfront and need to cancel at 45 days or less prior to arrival due to a COVID related travel restriction, will be able to postpone for up to 12 months in advance. COVID related issue - further lockdown, no flights, guest not allowed to board a flight, guest falls ill with COVID and unable to travel.
- The cancellation policy also applies to confirmed bookings that reduce their length of stay. The above cancellation fees will apply on the released night/s.
- Cancellation must be received in writing.

## RESERVATIONS CONTACT:

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OFFICE HOURS: Monday to Friday, 8am – 5pm. Based in Franschhoek.